



ROYAL GEELONG YACHT CLUB

Day Pass Membership Policy

Policy Number BP004

Version 1.0

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Approved by Board 25 November 2013

Responsible person: P. Clohesy

Scheduled review date: November 2015

DAY PASS MEMBERSHIP POLICY

Background

The RGYC Twilight Sailing Season is a unique highlight of the Summer Sailing Season. The club regularly attracts between 50 and 60 keelboats each week in a season that spans approximately 19 weeks.

Conducted on a Wednesday evening during the daylight saving period the 2012/13 program attracted an average of 43 visitors each week.

The program has a very high profile throughout the Geelong business community and skippers have been traditionally very supportive in taking guests on board as crew. Additionally, the club operates "Corporate Sailing" within the Twilight Sailing Program, including traditional events such as the Ford and Master Builders events and recent Deakin University and fund raising events.

At the present time, visitors are able attend on an unlimited number of Twilight Sailing nights and there is no charge made to them.

RGYC Twilight Visitor Summary Data

	2011/2012	2012/2013
Total Number of Individual sails (Visitors only)	880	824
Total Number of Guests over the season	393	431
Members who joined the club during this period	14	7

	2011/12	2012/2013
6 sails	8 Guests	6 Guests
7 sails	4 Guests	5 Guests
8 sails	5 Guests	5 Guests
9 sails	1 Guest	3 Guests
10 sails	1 Guest	3 Guests
11 sails	5 Guests	3 Guests
12 sails	2 Guests	
13 sails	2 Guests	4 Guests
14 sails	1 Guest	1 Guest
15 sails	1 Guest	
Total	30 Guests	30 Guests

	2011/2012	2012/2013
Visitor 1	15 sails	10 sails
Visitor 2	14 sails	10 sails
Visitor 3	13 sails	8 sails
Visitor 4	13 sails	11 sails
Visitor 5	12 sails	8 sails

Visitor 6	12 sails	8 sails
Visitor 7	11 sails	6 sails
Visitor 8	11 sails	13 sails
Visitor 9	11 sails	8 sails
Visitor 10	9 sails	14 sails
Visitor 11	7 sails	9 sails

*Resigned member

The club also conducts sailing races on Fridays, Saturdays and Sundays throughout the year.

Data- Twilight Sailing Season

The table above details that in each of the last two years, 30 guests (7%) sail on 6 or more occasions.

Eleven visitors sailed at least seven times each year, 10 of whom have averaged 10 sails or more each year.

There are also non-members who sail but do not register.

Member Differentiation

The RGYC has approximately 1170 members of whom which 259 are social members

Risk Management – Insurance

The Yachting & Boating Committee had resolved to audit crews on racing yachts from time to time. Crew on racing yachts must comply with the Racing Rules of Sailing (e.g. Rule 56) or the yacht may be disqualified from the event.

The Yachting Australian Racing Rules of Sailing 2013-16

The Yachting Australia Racing Rules of Sailing 2013 – 2016 booklet includes a section (part 4) designated to 'other requirements when racing'. Two of those requirements are pertinent to day membership, and they are:

Rule 56 Crew Eligibility (extract summary)

...any crew member that sails in more than 3 races in any one sailing season shall be a member of a club affiliated to an MYA and a Yachting Australia card holder. It shall be the responsibility of the person in charge of the boat (as per rule 46 below) to ensure that all crew members on board for each race comply with this prescription...

Visiting Sailors who sail more than three times each year are currently not covered under Personal Accident Insurance. This means that the club and skipper are exposed to claims for personal injury incurred whilst the visiting sailor competes on the yacht in a RGYC convened event.

A claim under any Public Liability policy does not include personal accident and as such, if there is no cover for personal accident then the injured party would need to

take legal action, most likely against the Skipper/Boat Owner and the Club to be compensated for loss of income or injuries sustained in the RGYC event.

Yachting Australia has introduced a Scheme whereby the respective affiliated club is able to register each visiting sailor on My Club by the end of the next working day of the event and thereby be covered under the Personal Accident Insurance Scheme. This necessitates the daily registration of all visiting sailors that participate in RGYC On-water events.

Personal Accident Insurance (extract) – provides nominated benefits to the insured person in the event of an injury whilst participating in their sport. The prime benefits provided under such policies are for Death, Permanent Total or Loss of Income benefits but do not include the gap between any Medicare or Private Health Insurance rebate and the actual expenses incurred – any expense which is claimable against Medicare or any Private Health Insurance Fund.

Cover whilst on the premises of Yachting Australia Inc/YA affiliated Clubs

Cover travelling directly between the activity as described and your place of residence or employment

*Cover is worldwide but **No** cover is provided on Cat 0 races.*

No cover for Dental or Ambulance

Membership Promotion

The club continues to establish a proactive and prominent 'sign up as a member' display and service for each Twilight Sailing Race

Mariner Boating Holiday

MBH has confirmed its sponsorship of a Cruise Charter valued at \$15,000 for the 2013-14 Twilight Sailing Season. Once again, skippers will be rewarded by receiving one entry in the end of season draw for every visiting sailor that they host on each twilight sailing race.

Member's Survey

Conducted May 2013

Prepared by the Royal Geelong Yacht Club Membership, Marketing, Communications and Community Committee

Question 17

Visitors who sail in our Wednesday Twilight series currently pay no fees regardless of how often they sail. It has been suggested to allow visitors to sail up to 5 times for free and following this charge a green fee of \$10 per sail. Would you support such a proposal? If not why?

Response

Answered Question 173

Responded Yes – 82, 47.40%

Responded No-84, 48.55%

Answer Indecisive – 7

Responded Yes

- Reasonably priced cheap entertainment for visitors
- In keeping with other sporting clubs who charge fees, i.e. golf clubs and green fees
- Fair to other Members who pay Membership fees
- Great alternative to a sailing membership which is considered expensive

Responded No

- Wednesday night twilight is essentially seen as a social sailing night. By policing visitors it will detract from the social atmosphere and discourage participation
- Skippers responded from a personal point of view. A number of skippers invite friends and would be embarrassed to ask them to pay. Guests are invited by skippers and so should not pay.
- Seen as revenue raising, if the club is looking at increasing revenue, it should look at the bar income
- Discourages visitors to join as members, twilight is a great platform to recruit new members
- Administratively difficult to monitor

Responded Indecisive

- Other alternatives suggested
- Need more information to make a decision

Recommendations - adopted by the Board: 25 November 2013

1. That a Day Pass Membership system be established that operates across all forms of Club organised On-water Events, including but not limited to Wednesday twilight sailing, Tuff Marine Series, Summer and Winter Aggregate Sailing, Powerboat Navigation Rallies and OTB racing.
2. That the Club the following applies for Non Members:

a) Friday, Saturday & Sunday Sailing & Navigation Rallies

- *First six (1-6) day passes* \$15each
- *Second Six (7-12) day passes* \$35each

After 12 day passes the requirement is to apply for membership. The day pass fees paid (\$300) will be offset against the nomination on membership fee of the relevant category they apply for.

If non-member crew are participating in events organised by other clubs then we do not charge but they are to fill in the day pass form.

Purchased Day Passes now include Personal Accident Insurance

Yachting Australia (YA) has arranged **Personal Accident Insurance** for day pass members. (This is available during 2013 – 2014.) As long as the crew have registered their details correctly with RGYC, and they **purchase** a day pass each day they sail, up to a maximum of 12 times, then on each of those occasions they will be provided with YAs Personal Accident Insurance. This cover will be provided as part of the day pass fee (at no extra cost).

b) Wednesday Twilight Sailing

Twilight races where there is **no charge for day passes** and with the **'free entry day pass form'** the individual may opt to take out YA insurance at \$5 per race.

The 12 day passes only rule still applies. After 12 day passes the requirement is to apply for membership.

Points 1 & 2 are collective use, not per annum usage.

c) Kindred Club Members – Wednesday, Saturday & Sunday Sailing: \$15 per day pass, no limits

A Kindred club member can purchase a day pass for \$15 and there is no limit to how many can be purchased. Additionally the Twilight exception applies – visitors are required to demonstrate proof of current membership. Purchased day passes are provided with YA insurance at no extra cost.

The following Victorian clubs are **defined by RGYC as kindred Clubs:**
Royal Brighton, Royal Melbourne, Royal Yacht Club of Victoria, Hobson's Bay YC, Blairgowrie YS, Sorrento SCBC and Mornington YC.

d) Volunteers (Non Members) – No Charge

Day membership may be offered to volunteers who are actively involved in the running of any of our races – this will enable them to patronize the clubhouse post race (on the day they volunteer only). This is most applicable to our OTB community and authorization will be determined by the relevant club captain or delegate.

3. That skipper/boat owners be informed of the Insurance implications of Non Member crew competing on their boat.

4. That this system commence from 1 February 2014.